



Image: RAC

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# RAC wins three-year contract to inspect vehicles for BCA

Following a competitive pitch, the RAC has won a new three-year contract to provide specialist inspection services within the auction business of BCA, Europe's largest vehicle remarketing and automotive services group.

The deal, the largest of its kind in the UK, will see the RAC carry out pre-sale inspections on around 750,000 vehicles a year at BCA's remarketing centres nationwide as part of the <u>BCA Assured</u> programme. The BCA Assured programme delivers a 30+ point independent pre-sale mechanical inspection

on vehicles sold by BCA that is used as part of the online catalogue description.

BCA works with OEMs, fleet operators and dealers to provide the backbone of Europe's automotive supply chain, remarketing nearly 1.5 million vehicles annually.

As well as providing a bespoke pre-sale auction inspections service, tailored to BCA's needs, the RAC will be capturing additional vehicle data to provide BCA with a richer insight into the condition of vehicles that it handles. The RAC will also be looking at how the process of completing individual inspections can be made more efficient without compromising quality, to cope with the rising numbers of vehicles that BCA remarkets annually.

RAC business roadside director Phil Ryan said: "We're confident we have a service that offers the scale and depth of experience that will bring significant benefits to the successful BCA Assured programme."

BCA COO UK Remarketing, Stuart Pearson added: "We look forward to working with the RAC to innovate and enhance the BCA Assured programme to deliver even more detailed and accurate reports for vendors and buyers alike."

The contract between the RAC and BCA runs for three years from July 2020.

## **Notes to Editors**

The press office email address is <a href="mailto:press.enquiries@rac.co.uk">press.enquiries@rac.co.uk</a>. **Please note:** the press office is unable to help with individual customer enquiries - please visit the <a href="mailto:RAC contacts">RAC contacts</a> page to find the right contact.

ISDN radio studio facilities are available for interviews Monday to Friday.

#### **About the RAC**

The RAC provides complete peace of mind to 12m UK private and business

drivers, whatever their motoring needs. Its services include:

- Breakdown assistance. Its highly-skilled, 1,600-strong branded patrol workforce attends more than two million breakdowns every year, fixing on average four out of five vehicles at the roadside. The RAC's patrol fleet is one of the most advanced in the UK, and was the first to roll out both an All-Wheels-Up recovery system, allowing the vast majority of vehicles to be recovered from a single patrol van, and EV Boost mobile electric vehicle charging units
- <u>Insurance</u>. The RAC is a top-five <u>car insurance</u> broker having surpassed the 500,000 policies-in-force milestone in 2018. It also offers <u>'black box' telematics policies</u>, as well as home and travel insurance
- Other motoring services. The RAC leads in the development of new solutions for business, fleets, electric vehicles and future car technology. Its additional products and services include a personal loans offering, a used car buying website, vehicle inspections and checks, legal services or up-to-the-minute traffic and travel information. It also has a network of Approved Dealers and Approved Garages which combine the trust of RAC brand with local service and convenience

The RAC also works to support the interests of its members and UK drivers on the most important motoring issues which it identifies via the annual RAC Report on Motoring and the RAC Opinion Panel. The Report on Motoring is the longest running analysis of driver opinion in the UK having been published every year since 1989.

For more information about the RAC, visit the RAC website.

### **About BCA**

BCA works with OEMs, fleet operators and dealers to provide the backbone of Europe's automotive supply chain, remarketing nearly 1.4 million vehicles annually.

BCA delivers remarketing and auction operations, refurbishment, storage and logistics for the growing used vehicle sector, and technical and logistics services for new vehicles. BCA is uniquely placed to deliver a range of linked services through the combined infrastructure of de-fleet facilities, vehicle logistics and preparation centres and physical, hybrid and digital remarketing channels.

BCA is investing and innovating today to deliver accurate real-time decision intelligence capability that allow its customers to operate seamlessly in both physical and digital markets.

For more information about BCA, visit the BCA website.

#### Contacts



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